



November 18, 2006

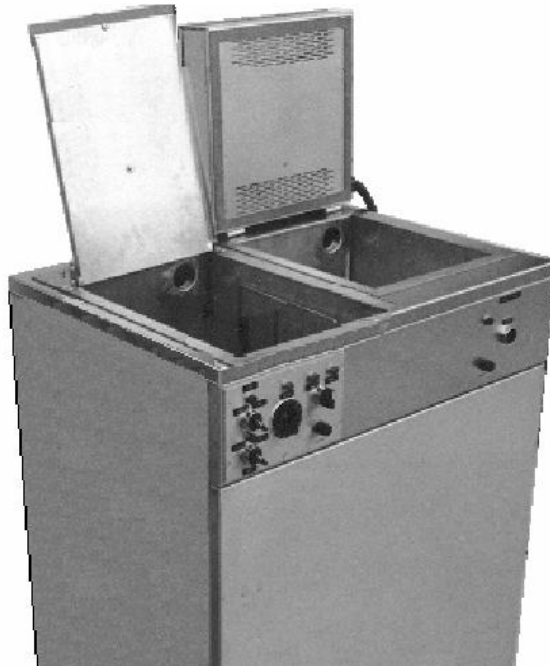
Dr. Le Oleary

Dr. Oleary,

I am submitting a proposal on the Esma Model E495, as per your recent request. The E495 combines our automatic ultrasonic washer (E789) with a separate, covered, heated storage tank for cleaning detergent. Both tanks are recessed in an attractive stainless steel top plate and recessing into your existing counter. The heated storage tank will allow the user to maintain 150°F+ temperature for the cleaning solution. At the push of a button, this pre-heated solution is pumped into the adjacent ultrasonic washer tank to run an automatic timed cycle of ultrasonic cleaning. When finished, the solution is returned to the heated storage tank. Rinse water from your hot water supply is then introduced into the ultrasonic tank for an ultrasonic cascade rinse step, followed by a hot air drying. Furthermore, we will include a chemical metering pump which will connect in-line to your rinse water supply. This metering pump can supply rust inhibitor to the hot water during the rinse step. This system is similar to the custom unit designed for Dr. Joe Doygan in Arizona.

Please note our warranty incentive at the bottom of the quote. As a manufacturer of ultrasonic detergents as well as equipment, we have tried to give our clients an incentive to use our products instead of our competitors. Please let me know if you have any questions.

E495 (Illustration only)



ESMA, INC.

P.O. Box 734 * South Holland, IL 60473 * 708-331-1855 * 800-276-2466 * FAX 708-331-8919



The pricing is as follows:

1. Model 495 – Automatically cleans rinses and dries using pre-heated detergent. Unit is controlled with Omron programmable controller with cabinet panel mount control module
 - Cover plate dimensions: 28” x 22”
 - Tank dimensions: 13” x 11” x 11” (each)
 - Power: 120VAC, 50/60Hz – 900 watts heat – storage tank
 - Power: 120VAC, 50/60Hz – 600 watts ultrasonic power

PRICE: \$10,995.00

Options:

2. Insertion Baskets
 - Stainless steel baskets designed to nest together enabling cleaning of up to 9 baskets at a time. Baskets are 11.5” x 3” x 2.5”



PRICE: \$85.00/each

3. Chemical Metering Pump
 - Pumps which automatically meters in the correct amount of Rust inhibitor during rinse cycle. Pump is located below units and a tube can be inserted into gallon jugs of chemical concentrate for a completely automated cleaning process

PRICE: \$400.00

MADE (100%) IN U.S.A.

Delivery: would be 4-6 weeks subject to factory conditions and material availability at time of order.

Terms: Net 30

Warranty: One year unconditional, two years on circuit boards and lifetime on weld seams and transducer bonds.

**** Esma manufactures its own brands of ultrasonic cleaning solutions. As incentive to use our chemicals we offer an additional two (2) years unconditional warranty* for purchasers of Esma brand chemicals. *(Minimum purchase amount of 2 gallons per month or equivalent).**

All federal, state and local taxes shall apply as necessary.

This quotation is valid for 90 days

Please call me at your convenience and we can go over this proposal.

Regards,
Paul Beezhold

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VP Sales & Marketing

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